

Kimble Applications Announces Kimble-Intacct Connector Combining Best-of-Breed PSA Software and Financials

Leading professional services organization unveils new product for market-leading integration and data synchronization

BOSTON, Mass. (10-18-18) - [Kimble](#), a leader in cloud professional services automation (PSA), is delighted to announce the Kimble-Intacct Connector.

The new product from Kimble, which provides market-leading integration between PSA and finance, has Technical Review approval from Sage Intacct and is now offered on their Marketplace. The Connector synchronizes all data relating to projects, accounts receivable, accounts payable and revenue.

Kimble US President, Daniel Keating, said: “We believe this combination - best of breed PSA tightly connected with best of breed financials - sets a new high bar. This bi-directional integration unifies project and finance data more completely and continuously than even the best-known cloud ERP suites.”

Keating added: “We’ve been able to stick to our no-coding-for-customers approach with lots of out-of-the-box capability, so users should expect the usual high levels of satisfaction and speed-to-value from Kimble.”

David Hofferberth, Managing Director of Service Performance Insight - the leading research and benchmarking organization dedicated to professional services, said: “Integration between project financial data and corporate financial data has always been important for professional services organizations, but what Kimble has achieved with Intacct goes further than usual. The other crucial integration is PSA with CRM, which is a strength for Kimble given that it’s native to the Salesforce platform. I think this partnership looks very promising.”

Kimble will be demoing the Connector in booth K29 at the Sage Intacct Advantage conference on October 22-26th. Attendees will be able to see how easily finance users get visibility of operational data such as billing data, credit notes, projects status, time and expenses, and assignments; with PSA users getting up-to-date information on receipted payments. The Connector also automates the creation of reference data including new accounts, employees, expense types and service offerings.

About Kimble Applications

[Kimble Applications](#) helps professional service businesses by improving business performance, increasing visibility, and providing enhanced company collaboration. Kimble is dedicated to the production of unique management solutions delivered through a Software as a Service (SaaS) model. The members of the Kimble management team are recognized professional services experts, having founded, managed, and grown several successful IT and management

consulting organizations. They have experienced first-hand the business problems which result from the lack of adequate software available to manage professional services. The team has harnessed the best practice and unique intellectual property gained in their careers, along with detailed design input from a range of experts from leading firms across the globe.

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