ZIP

Streamline and Control Your Intake-to-Procure Process

The typical purchase request requires over seven approvals before even reaching the procure-to-pay stage as it's routed through a myriad of manual and digitized processes that touch procurement, finance, risk, data security, IT, and more. Requesters are often confused by the "black box" nature of a process that prevents them from getting purchase visibility and requires multiple intake attempts. Unfortunately, important business deadlines and opportunities are often missed as a result.
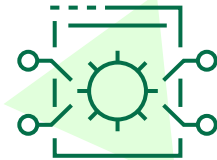
That's why we created Zip

Sits on top of existing ERP and/or P2P systems and serves as a single, consolidated buying channel for software, services, and other indirect spend

Reduces procurement's administrative burden by **up to 40%**, enabling a shift to more value-oriented activities

Integrates with CLMs like Ironclad, GRC tools, ticketing solutions like JIRA or ServiceNow, and communication tools such as Slack and Microsoft Teams via no-code connectors

Zip provides a seamless upstream intake-to-procure experience, guiding requesters to preferred suppliers while automatically routing the approval workflow for every new purchase or vendor to the right team, at the right time. With Zip, procurement processes are easy for users to follow, eliminating after-the-fact purchase requisitions.
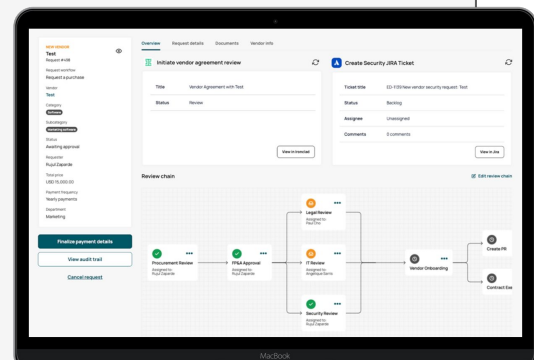
Zip users

Create a positive end-user experience while ensuring adherence to business processes

Implement a best-in-class procurement intake and triage process

Deploy in eight weeks or less through a no-code implementation

De-risk the business and ensure compliance and data security with a full audit trail

A requestor's experience during the intake-to-procure process defines their perception of the role of procurement—as either a bureaucratic gatekeeper or an enabler of business strategy.

Intake to Procure ▸ **Procure to Pay**

Needs identification
Business approvals

PR to PO Process
Invoicing and payment

Challenges before Zip

- Procurement procedures are avoided at all costs; the procurement team is seen as a spend gatekeeper, not a strategic partner

- Procurement team members are spending up to 75% of their time on administrative tasks, manually tracking requests through the cross-functional approval workflow instead of high-leverage sourcing and other activities

- Tracking is painful and manual; no way to get a bird's-eye view of purchase requests across cross-functional teams

- No control over systems and processes without heavy involvement from IT, making it difficult for procurement to make an impact quickly

Opportunities with Zip

- Drop request cycle time by 35%+ and automate once-manual processes, simultaneously elevating procurement's internal brand and tracking cross-functional teams' cycle times for the first time ever

- Modernize the user experience by creating one front door for all users with an intuitive intake that asks conditional questions and loops in the correct cross-functional stakeholders (e.g. new software vendors automatically trigger an IT review)

- Streamline your approval flow by designing highly intuitive parallel approval workflows across legal, IT, risk, and security

- Easily manage vendors and automate workflows to manage renewals and track their progress

- No code and no IT maintenance; Zip's no-code implementation takes four hours of IT time and on average eight weeks to implement

--- **100+ Companies use Zip today** ---

Canva   zapier   CM Group   hopin   databricks   Checkr   Nylas   fullstory

Z   Zip is the world's leading intake-to-procure solution.   **ziphq.com**